

No.	Total	Unit	Number of Group	Quantity per Group	Unit price	Sum	Detailed Work load/ Comments / Deliverables
I	Guests Accommodation					¥23,309.00	27379*0.851
I A	Guests Accommodation						
I A3	Hotel	Nights	1	2	¥2,800	¥5,600	Hotel location near Universal Studios Beijing: The Universal Studios Grand Hotel/Nuo Resort Hotel Universal Beijing Resort 北京环球影城周边酒店; 环球影城大酒店或诺金度假酒店-北京环球度假区 适用于周末, 工作日, 假期7月8月及所有法定节假日价格, 豪华大床房不含早餐, 具体价格按照实际日期结 算
...	Please add if there is any other expense items needed					¥0	
I A	Sub-Total: Guest Accommodation					¥5,600.00	
I	Total: Guest Accommodation					¥5,600	
II	Guests Travel & Documents						
II A	Guests Flight						
II A1	Local round trip transporation - Economic Class						
II A1	Sub-total: Local round trip transportation - Economic Class	Round trip	1	3	¥1,367	¥4,100.00	1. Local round trip transporation from customers' desired location to Beijing 2. Means of transportation (flight/train/etc.) subject to customers' requests 3. Economy class 4. The origin cities breakdown is based on a rough estimation of the current customer data. The actual quantity is subject to customers' requests. 1. 国内城市至北京往返交通 (具体地点视客户要求) 2. 具体交通方式根据客户要求 (飞机、高铁等) 3. 经济舱
II A2	Flight Service Fee-change		1	3	¥0	¥0.00	Air ticket cancel fee 机票退票费
II A3	Flight Service Fee-cancel		1	3	¥0	¥0.00	Air ticket change fee 机票改签费
...	Please add if there is any other expense items needed					¥0.00	
II A	Sub-Total: Guest Flight					¥4,100	
II B	Guests Travel Documents						
II B1	Insurance	pax	1	3	¥30.00	¥90.00	Insurance effective from travel start to end date Insurance minimum covergae for 100W personal and travel accidents
...	Please add if there is any other expense items needed					¥0.00	
II B	Sub-Total: Guests Travel Documents					¥90.00	
II C	Guest Travel						
II C1	Universal Studios Beijing VIP experience	pax	1	3	¥3,800.00	¥11,400.00	Universal Studios Beijing VIP experience (NOT Private VIP experience) includes VIP tour guides, VIP entrance to the theme park, priority front-of-the-line access to rides and attractions, reserved areas for selected shows, pre-tour refreshments, mid-tour meal in the exclusive VIP tour lounge, VIP credentials and lanyard, and Universal Express. 适用于周末, 工作日, 假期7月8月及所有法定节假日价格
...	Please add if there is any other expense items needed					¥0.00	
II C	Subtotal: Guest Travel					¥11,400.00	
II	Total: Guests Travel & Documents					¥15,590.00	

III	Service Fee						
III A	Service Fee						
III A1	Service Fee	pax	1	1	¥2,119	¥2,119.00	Service Scope: 1. Contact and communicate with 1 group of clients (max 2 adults and 1 kid per group) based on the clients' information provided by our side to confirm participation; 2. Contact and confirm participants' identities - if clients request to transfer the UBR benefits to other persons, agency should validate the receivers' identities and provide evidence for the transfer; 3. Arrange VIP tours at Universal Studios Beijing, round trip transportation from client's desired location to Beijing, trip insurances, and 2 hotel nights for 300 groups of clients; 4. Timely respond to clients' requests/questions/needs/concerns before, during and after the
...	Please add if there is any other expense items needed				¥0.00		
III A	Sub-Total: Service Fee				¥2,119.00		
III	Total: Service Fee				¥2,119.00		

