

Project Name:		宝马培训学院培训师大会
Settlement date:		2022.02.23
Settlement Version Nr.:		
<b>Supplier Company Information</b>		
Company Name		CMS(康辉集团北京国际会议展览有限公司)
Contact Person	Name	SI TIAN
	Surname	LI
Position		Project Manager
Phone		15614419726
Fax		
E-mail		lisitian@cct.cn
<b>Offer Summary</b>		
	Total Net Price (subtotal)净值	¥45,250.00
	VAT (0%/2%/3%/4%/6%/11%/13%/17%)增值税	6% ¥2,715.00
	Total Price (>=Invoice Amount)含税总金额	¥47,965.00

**Instruction:**

- \* Please note this quotation must include all items stating in relevant proposal.
- \* Please include your company letterhead in all quotation sheets.
- \* Please check and make sure all calculation formulas are correct.
- \* Only PDF quote is valid.
- \* Final quote must be provided with signature and company chop.

Applicant: \_\_\_\_\_

Approval: \_\_\_\_\_

**特别提醒**

- 1 此表格计算逻辑是从总值倒推出净值, 请严格按照逻辑填写, 确保含税总金额等于增值税/营业税加含杂费的净值。  
如有四舍五入的差异, 请将差异挤到净值里。  
此外, 您不得填写固定的含杂费的净值, 增值税和营业税额。我们在这些单元格里设定了公式, 请选择相应税率, 这些数字将自动计算。
- 2 文化事业建设费只适用于提供广告服务的企业, 凡不包括广告设计企业, 应缴费额=计费销售额×3%
- 3 计费销售额为纳税人提供广告服务取得的全部含税价款和价外费用, 减除支付给其他广告公司或广告发布者的含税广告发布费后的余额。  
城建税/教育费附加/本地教育费附加全国统一税率是应纳增值税/消费税/营业税之和的12%。  
因此,此三费总合不得超过表格里应纳增值税/营业税额的12%。
- 4 如有任何特殊税种未列示在上述表格里, 请具体表明税目和计算公式。

**Special Reminder**

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- 2 Culture Construction Fee only applies to the advertisement industry, excluding advertisement design companies.  
Culture Construction Fee = Billed sales amount x 3%
- 3 Billed sales amount is the balance of all prices including tax and ex-price charges obtained by a taxpayer from the provision of advertising services. The total tax rate for UMCT/ES/LES is 12% on VAT/BT/CT payable nationwide.  
Therefore, please ensure that your UMCT/ES/LES total amount is less than 12% of the VAT/BT payable in this form.
- 4 if there is any special tax not included in this form, please specify the type and calculation method.



Standard Conference Small: 1 whole day Conference with estimated 200 participants. (Chengdu as example)

No.	Total Item	Unit	Number of time	Quantity/Time	Days	Unit price	Sum	Detailed Work load/Comments / Deliverables
	Agency Fees							
	Agency Fees (Preparation)							
IA 1	Account Director	pax/day					¥0	
IA 2	Creative Director	pax/day					¥0	
IA 3	DTP / 2D / 3D Designer	pax/day					¥0	
IA	Sub-Total Agency Fees (Preparation)						¥0.00	
	Agency Fees (On site)							
IB 1	Account Manager	pax/day	1	2	1	¥500	¥1,000.00	
IB 2	Project Manager	pax/day					¥0.00	
IB	Sub-Total Agency Fees (On site)						¥1,000.00	
I	Total Agency Fees						¥1,000.00	

No.	Travel & Accomodation	Unit	Number of time	Quantity/Time	Days	Unit price	Sum	Details / Comments
	Site Check&Onsite Event:							Transportation, hotel and air ticket, all related expense, provide list of participants
II A 1	Crew flights for event (Economy class) I	Round trip					¥0.00	
II A 2	Crew flights for event (Economy class) II	Round trip					¥0.00	
II A 3	Agency Staff Accomodation I	Rm/Night					¥0.00	
II A 4	Agency Staff Accomodation II	Rm/Night					¥0.00	
II A 5	Agency Staff working on site traffic	unit	1	1	1	¥150	¥150.00	现场支持人员小交通
II A	Sub-Total Onsite Event						¥150.00	
II	Total Travel & Accomodation						¥150	

No.	Logistics & Operations	Unit	Number of time	Quantity/Time	Days	Unit price	Sum	Details / Comments
	Logistics							
III A 1	Shuttle bus for dealer arrival and leave	unit					¥0.00	
III A	Sub-Total Logistics						¥0.00	
	Materials					Unit price		
III B 1	Flower	unit					¥0.00	Table flower 每场签到花一份，符合宝马标准
III B 2	Mic cover	unit					¥0.00	Mic cover 麦克风套
III B 3	Office supply	package					¥0.00	26套，证书相框+特异纸印刷证书
III B 4	Material Transportation	unit					¥0.00	手机收纳挂袋
III B 5	RSVP	Person					¥0.00	舞台氛围灯
III B 6	随行礼品	unit					¥0.00	嘉宾礼品
III B	Sub-Total Materials						¥0.00	
III	Total Logistics & Operation						¥0	

	Hospitality	Unit	Number of time	Quantity/Time	Days	Unit price	Sum	Details / Comments
	Item	Unit	Number of time	Quantity/Time	Days	Unit price	Sum	Details / Comments
IV A 1	Venue rental event date(s)	pax					¥0.00	
IV A 2	Tea Break	pax					¥0.00	
IV A 3	Lunch	pax					¥0.00	
IV A 4	Dinner	pax	1	120	1	¥350	¥44,100.00	餐BJTC自助餐外卖，包含往返运费及服务人员费用，含软饮，红酒，啤酒畅饮2小时
IV A	Subtotal						¥44,100.00	
IV	Total Hospitality						¥44,100.00	

	Setup / Construction	Unit	Number of time	Quantity/Time	Days	Unit price	Sum	Setup Vendor
	Item	Unit	Number of time	Quantity/Time	Days	Unit price	Sum	Details / Comments
V A 1	Direction Board指示牌	unit					¥0.00	All descriptions shall be written in EN and CN
V A 2	Direction easel指示画架	unit					¥0.00	
V A 3	Backboard签到海报	unit					¥0.00	
V A	Subtotal Setup/ Construction						¥0.00	
V	Total Setup / Construction						¥0	

VI	AV	Unit	Number of time	Quantity/Time	Days	Unit price	Sum	Details / Comments
VI 1	AV	unit					¥0.00	
VI A	Subtotal AV						¥0.00	
VI	Total AV						¥0	

	Photo & Video	Unit	Number of time	Quantity/Time	Days	Unit price	Sum	
	Item	Unit	Number of time	Quantity/Time	Days	Unit price	Sum	
VII 1	Photo & Video crew	day/person					¥0.00	V photo, based on standard requirements, including equipment 云摄影，含设备，8小时工作时间
VII A	Subtotal Photo & Video crew						¥0.00	
VII	Total Photo & Video						¥0.00	



Project Name:	培训学院销售组培训师大会晚宴		
Quotation Date:	2022.02.23		
Quotation Version Nr.:			
Supplier Company Information		CMS(康辉集团北京国际会议展览有限公司)	
Company Name	Amanda		
Contact Person	An		
Name	Project Manager		
Surname	15210315875		
Position	anlihuan@cct.cn		
Phone			
Fax			
E-mail			
Offer Summary			
Total Net Price (subtotal)净值	16%	¥27,318.00	
VAT (0%/2%/3%/4%/6%/11%/13%/17%)增值税		¥1,639.08	
Total Price (>=Invoice Amount)含税总金额		¥28,957.08	
BBA 70% in gross		¥20,269.96	
NSC 30% in gross		¥8,687.12	

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如有四舍五入的差异, 请将差异挤到净值里。  
此外, 您不得填写固定的含杂费的净值, 增值税和营业税额。我们在这些单元格里设定了公式, 请选择相应税率, 这些数字将自动计算。
- 2 文化事业建设费只适用于提供广告服务的企业, 凡不包括广告设计企业, 应缴费额=计费销售额×3%
- 3 计费销售额为纳税人提供广告服务取得的全部含税价款和价外费用, 减除支付给其他广告公司或广告发布者的含税广告发布费后的余额。  
城建税/教育费附加/本地教育费附加全国统一税率是应纳增值税/消费税/营业税之和的12%。  
因此, 此三费总合不得超过表格里应纳增值税/营业税额的12%。
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Besides, you cannot enter the fixed figure in Net Price (incl. all surcharges), VAT, BT, because we set up the formula there. Please select the tax rate and the figures will be automatically calculated.
- 2 Culture Construction Fee only applies to the advertisement industry, excluding advertisement design companies.  
Culture Construction Fee = Billed sales amount × 3%
- 3 Billed sales amount is the balance of all prices including tax and ex-price charges obtained by a taxpayer from the provision of advertising services minus advertising release fees, The total tax rate for UMCT/ES/LES is 12% on VAT/BT/CT payable nationwide.  
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Standard Conference Small: 1 whole day Conference with estimated 200 participants. (Chengdu as example)

Total		Unit	Number of time	Quantity/Time	Days	Unit price	Sum	Detailed Work load/Comments / Deliverables
No.								
Item								
Agency Fees								
Agency Fees (Preparation)								
IA 1	Account Director	pax/day	1	1	2	¥1,200	¥2,400	
IA 2	Creative Director	pax/day					¥0	
IA 3	DTP / 2D / 3D Designer	pax/day	1	1	3	¥1,000.00	¥3,000	奖状证书排版设计, 晚宴, 颁奖, 串场KV设计
IA	Sub-Total Agency Fees (Preparation)						¥5,400.00	
Agency Fees (On site)								
IB 1	Account Manager	pax/day	1	2	1		¥0.00	
IB 2	Project Manager	pax/day	1	1	1		¥0.00	
IB	Sub-Total Agency Fees (On site)						¥0.00	
I	Total Agency Fees						¥5,400.00	

Travel & Accommodation								
No.	Item	Unit	Number of time	Quantity/Time	Days	Unit price	Sum	
Site Check&Onsite Event:							Transportation, hotel and air ticket, all related expense, provide list of participants	
II A 1	Crew flights for event (Economy class) I	Round trip	1	1	1		¥0.00	
II A 2	Crew flights for event (Economy class) II	Round trip	1	1	1		¥0.00	
II A 3	Agency Staff Accommodation I	Rm/Night	1	1	2		¥0.00	
II A 4	Agency Staff Accommodation II	Rm/Night	1	1	2		¥0.00	
II A 5	Agency Staff working on site traffic	unit	1	1	1	¥150	¥150.00	3月4日, 宝马北京培训中心现场踩点
II A	Sub-Total Onsite Event						¥150.00	
II	Total Travel & Accommodation						¥150	

Logistics & Operations							
No.	Item	Unit	Number of time	Quantity/Time	Days	Unit price	Sum
Logistics							
III A 1	Shuttle bus for dealer arrival and leave	unit					¥0.00
III A	Sub-Total Logistics						¥0.00
Materials						Unit price	
III B 1	Flower	unit	1	1	1	¥0.00	Table flower 每场签到花一份, 符合宝马标准
III B 2	Mic cover	unit	1	2	1	¥0.00	Mic cover 麦克风套
III B 3	Office supply	package	1	50	1	¥180	¥9,000.00 26套, 证书相框+特种纸印刷证书
III B 4	Material Transportation	unit	1	4	1	¥24	¥96.00 手机收纳挂袋
III B 5	RSVP	Person	1	2	1	¥36	¥72.00 舞台氛围灯
III B 6	随行礼品	unit	1	126	1	¥100	¥12,600.00 嘉宾礼品
III B	Sub-Total Materials						¥21,768.00
III	Total Logistics & Operation						¥21,768

Hospitality							
	Item	Unit	Number of time	Quantity/Time	Days	Unit price	Sum
IV A 1	Venue rental event date(s)	pax					¥0.00
IV A 2	Tea Break	pax					¥0.00
IV A 3	Lunch	pax					¥0.00
IV A 4	Dinner	pax	1	126	1		¥0.00
IV A	Subtotal						¥0.00
IV	Total Hospitality						¥0.00

Setup / Construction							
	Item	Unit	Number of time	Quantity/Time	Days	Unit price	Sum
VA 1	Direction Board指示牌	unit					¥0.00
VA 2	Direction easel指示画架	unit					¥0.00
VA 3	Backboard签到背板	unit					¥0.00
VA	Subtotal Setup/ Construction						¥0.00
V	Total Setup / Construction						¥0

VI							
	Item	Unit	Number of time	Quantity/Time	Days	Unit price	Sum
VI 1	AV	unit					¥0.00
VI A	Subtotal AV						¥0.00
VI	Total AV						¥0

VII							
	Item	Unit	Number of time	Quantity/Time	Days	Unit price	Sum
Photo & Video							
VII 1	Photo crew	day/person	1	1	1		¥0.00
VII A	Subtotal Photo & Video crew						¥0.00
VII	Total Photo & Video						¥0.00

