

<b>Project Name:</b>		宝马培训学院培训师大会
<b>Settlement date:</b>		2022.02.23
<b>Settlement Version Nr.:</b>		
<b>Supplier Company Information</b>		
Company Name		CMS(康辉集团北京国际会议展览有限公司)
Contact Person	Name	SI TIAN
	Surname	LI
	Position	Project Manager
	Phone	15614419726
	Fax	
	E-mail	lisitian@cct.cn
<b>Offer Summary</b>		
Total Net Price (subtotal)净值		¥45,250.00
VAT (0%/2%/3%/4%/6%/11%/13%/17%)增值税		6% ¥2,715.00
Total Price (>=Invoice Amount)含税总金额		¥47,965.00

**Instruction:**

- \* Please note this quotation must include all items stating in relevant proposal.
- \* Please include your company letterhead in all quotation sheets.
- \* Please check and make sure all calculation formulas are correct.
- \* Only PDF quote is valid.
- \* Final quote must be provided with signature and company chop.

Applicant: \_\_\_\_\_

Approval: \_\_\_\_\_

**特别提醒**

- 此表格计算逻辑是从总值倒推出净值, 请严格按逻辑填写, 确保含税总金额等于增值税/营业税加含杂费的净值。  
如有四舍五入的差异, 请将差异挤到净值里。
- 此外, 您不得填写固定的含杂费的净值, 增值税和营业税额。我们在这些单元格里设定了公式, 请选择相应税率, 这些数字将自动计算。  
文化事业建设费只适用于提供广告服务的企业, 凡不包括广告设计企业, 应缴费用=计费销售额×3%  
计费销售额为纳税人提供广告服务取得的全部含税价款和价外费用, 减除支付给其他广告公司或广告发布者的含税广告发布费后的余额。  
城建税/教育费附加/本地教育费附加全国统一税率是应纳增值税/消费税/营业税之和的12%。
- 因此, 此三费总和不得超过表格里应纳增值税/营业税额的12%。
- 如有任何特殊税种未列示在上述表格里, 请具体表明税目和计算公式。

**Special Reminder**

- This form's logic is calculated from Total Price to Net Price. Please follow this logic strictly to ensure that the total price equals to the VAT/BT plus net. Besides, you cannot enter the fixed figure in Net Price (incl. all surcharges), VAT, BT, because we set up the formula there. Please select the tax rate.
- Culture Construction Fee only applies to the advertisement industry, excluding advertisement design companies.  
Culture Construction Fee = Billed sales amount x 3%  
Billed sales amount is the balance of all prices including tax and ex-price charges obtained by a taxpayer from the provision of advertising services.
- The total tax rate for UMCT/ES/LES is 12% on VAT/BT/CT payable nationwide.  
Therefore, please ensure that your UMCT/ES/LES total amount is less than 12% of the VAT/BT payable in this form.
- If there is any special tax not included in this form, please specify the type and calculation method.



Standard Conference Small: 1 whole day Conference with estimated 200 participants, (Chengdu as example)

No.	Item	Unit	Number of time	Quantity	Time	Days	Unit price	Sum	Detailed Work load/ Comments / Deliverables
	Agency Fees							¥45,250.00	
	Agency Fees (Preparation)								
I A 1	Account Director	pax/day						¥0	
I A 2	Creative Director	pax/day						¥0	
I A 3	DTP / 2 D / 3 D Designer	pax/day						¥0	
I A	Sub-Total Agency Fees (Preparation)							¥0.00	
	Agency Fees (On site)								
I B 1	Account Manager	pax/day	1	2	1		¥500	¥1,000.00	
I B 2	Project Manager	pax/day						¥0.00	
I B	Sub-Total Agency Fees (On site)							¥1,000.00	
I	Total Agency Fees							¥1,000.00	

No.	Item	Unit	Number of time	Quantity	Time	Days	Unit price	Sum	Details / Comments
	Travel & Accommodation								
	Site Check&Onsite Event:								Transportation, hotel and air ticket, all related expense, provide list of participants
II A1	Crew flights for event (Economy class) I	Round trip						¥0.00	
II A2	Crew flights for event (Economy class) II	Round trip						¥0.00	
II A3	Agency Staff Accommodation I	Rm/Night						¥0.00	
II A4	Agency Staff Accommodation II	Rm/Night						¥0.00	
II A5	Agency Staff working on site traffic	unit	1	1	1		¥150	¥150.00	现场支持人员小交通
II A	Sub-Total Onsite Event							¥150.00	
II	Total Travel & Accommodation							¥150	

No.	Item	Unit	Number of time	Quantity	Time	Days	Unit price	Sum	Details / Comments
	Logistics & Operations								
	Logistics								
III A 1	Shuttle bus for dealer arrival and leave	unit						¥0.00	
III A	Sub-Total Logistics							¥0.00	
	Materials						Unit price		
III B 1	Flower	unit						¥0.00	Table flower 每场签到花一份, 符合宝马标准
III B 2	Mic cover	unit						¥0.00	Mic cover 麦克风套
III B 3	Office supply	package						¥0.00	26套, 证书相框+特快纸印刷证书
III B 4	Material Transportation	unit						¥0.00	手机收纳挂袋
III B 5	RSVP	Person						¥0.00	舞台氛围灯
III B 6	随行礼品	unit						¥0.00	嘉宾礼品
III B	Sub-Total Materials							¥0.00	
III	Total Logistics & Operation							¥0	

No.	Item	Unit	Number of time	Quantity	Time	Days	Unit price	Sum	Details / Comments
	Hospitality								
IV A 1	Venue rental event date(s)	pax						¥0.00	
IV A 2	Tea Break	pax						¥0.00	
IV A 3	Lunch	pax						¥0.00	
IV A 4	Dinner	pax	1	126	1		¥350	¥44,100.00	餐B/C自助餐外卖, 包含往返运费及服务人员费用, 含软饮, 红酒, 啤酒畅饮2小时
IV A	Subtotal							¥44,100.00	
IV	Total Hospitality							¥44,100.00	

No.	Item	Unit	Number of time	Quantity	Time	Days	Unit price	Sum	Setup Vendor Details / Comments All descriptions shall be written in EN and CN
	Setup / Construction								
V A 1	Direction Board指示牌	unit						¥0.00	
V A 2	Direction easel指示画架	unit						¥0.00	
V A 3	Backboard签到背板	unit						¥0.00	
V A	Subtotal Setup/ Construction							¥0.00	
V	Total Setup / Construction							¥0	

No.	Item	Unit	Number of time	Quantity	Time	Days	Unit price	Sum	Details / Comments
	AV								
VI 1	AV	unit						¥0.00	
VI A	Subtotal AV							¥0.00	
VI	Total AV							¥0	

No.	Item	Unit	Number of time	Quantity	Time	Days	Unit price	Sum	Details / Comments
	Photo & Video								
	Photo & Video crew								
VII 1	Photo crew	day/person						¥0.00	V photo, based on standard requirements, including equipment 云摄影, 含设备, 8小时工作时间
VII A	Subtotal Photo & Video crew							¥0.00	
VII	Total Photo & Video							¥0.00	





<b>Project Name:</b>		培训学院销售组培训师大会晚宴	
<b>Quotation Date:</b>		2022.02.23	
<b>Quotation Version Nr.:</b>			
<b>Supplier Company Information</b>			
Company Name		CMS(康辉集团北京国际会议展览有限公司)	
Contact Person	Name	Amanda	
	Surname	An	
	Position	Project Manager	
	Phone	15210315875	
	Fax		
	E-mail	anlihuan@cct.cn	
<b>Offer Summary</b>			
Total Net Price (subtotal) 净值		¥ 27,318.00	
VAT (0%/2%/3%/4%/6%/11%/13%/17%) 增值税		¥ 1,639.08	
Total Price (>=Invoice Amount) 含税总金额		¥ 28,957.08	
BBA 70% in gross		¥ 20,269.96	
NSC 30% in gross		¥ 8,687.12	

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Approval: \_\_\_\_\_

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文化事业建设费只适用于提供广告服务的企业，凡不包括广告设计企业，应缴税额=计费销售额×3%  
计费销售额为纳税人提供广告服务取得的全部含税价款和价外费用，减除支付给其他广告公司或广告发布者的含税广告发布费后的余额。
- 城建税/教育费附加/本地教育费附加全国统一税率是应纳增值税/消费税/营业税之和的12%。  
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- Culture Construction Fee only applies to the advertisement industry, excluding advertisement design companies.  
Culture Construction Fee = Billed sales amount x 3%  
Billed sales amount is the balance of all prices including tax and ex-price charges obtained by a taxpayer from the provision of advertising services minus advertising release fees,
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Standard Conference Small: 1 whole day Conference with estimated 200 participants. (Chengdu as example)

No.	Item	Unit	Number of time	Quantity	Time	Days	Unit price	Sum	Details / Comments
	Agency Fees							¥27,318.00	
	Agency Fees (Preparation)								
I A 1	Account Director	pax/day	1	1	2		¥1,200	¥2,400	
I A 2	Creative Director	pax/day						¥0	
I A 3	DTP / 2 D / 3 D Designer	pax/day	1	1	3		¥1,000.00	¥3,000	奖状证书排版设计, 晚宴, 颁奖, 串场KV设计
I A	Sub-Total Agency Fees (Preparation)							¥5,400.00	
	Agency Fees (On site)								
I B 1	Account Manager	pax/day	1	2	1			¥0.00	
I B 2	Project Manager	pax/day	1	1	1			¥0.00	
I B	Sub-Total Agency Fees (On site)							¥0.00	
I	Total Agency Fees							¥5,400.00	

No.	Item	Unit	Number of time	Quantity	Time	Days	Unit price	Sum	Details / Comments
	Site Check&Onsite Event:								Transportation, hotel and air ticket, all related expense, provide list of participants
II A 1	Crew flights for event (Economy class) I	Round trip	1	1	1			¥0.00	
II A 2	Crew flights for event (Economy class) II	Round trip	1	1	1			¥0.00	
II A 3	Agency Staff Accommodation I	Rm/Night	1	1	2			¥0.00	
II A 4	Agency Staff Accommodation II	Rm/Night	1	1	2			¥0.00	
II A 5	Agency Staff working on site traffic	unit	1	1	1		¥150	¥150.00	3月4日, 宝马北京培训中心现场踩点
II A	Sub-Total Onsite Event							¥150.00	
II	Total Travel & Accommodation							¥150	

No.	Item	Unit	Number of time	Quantity	Time	Days	Unit price	Sum	Details / Comments
	Logistics								
III A 1	Shuttle bus for dealer arrival and leave	unit						¥0.00	
III A	Sub-Total Logistics							¥0.00	
	Materials						Unit price		
III B 1	Flower	unit	1	1	1			¥0.00	Table flower 每场签到花一份, 符合宝马标准
III B 2	Mic cover	unit	1	2	1			¥0.00	Mic cover 麦克风套
III B 3	Office supply	package	1	50	1		¥180	¥9,000.00	26套, 证书相框+特种纸印刷证书
III B 4	Material Transportation	unit	1	4	1		¥24	¥96.00	手机收纳挂袋
III B 5	RSVP	Person	1	2	1		¥36	¥72.00	舞台氛围灯
III B 6	随行礼品	unit	1	126	1		¥100	¥12,600.00	嘉宾礼品
III B	Sub-Total Materials							¥21,768.00	
III	Total Logistics & Operation							¥21,768	

No.	Item	Unit	Number of time	Quantity	Time	Days	Unit price	Sum	Details / Comments
	Hospitality								
IV A 1	Venue rental event date(s)	pax						¥0.00	
IV A 2	Tea Break	pax						¥0.00	
IV A 3	Lunch	pax						¥0.00	
IV A 4	Dinner	pax	1	126	1			¥0.00	餐B7C自助餐外卖, 包含往返运费及服务人员费用, 含软饮, 红酒, 啤酒特饮2小时
IV A	Subtotal							¥0.00	
IV	Total Hospitality							¥0.00	

No.	Item	Unit	Number of time	Quantity	Time	Days	Unit price	Sum	Details / Comments
	Setup / Construction								Setup Vendor
	Direction Board指示牌	unit						¥0.00	Details / Comments All descriptions shall be written in EN and CN
V A 2	Direction easel指示画架	unit						¥0.00	
V A 3	Backboard签到背板	unit						¥0.00	
V A	Subtotal Setup/ Construction							¥0.00	
V	Total Setup / Construction							¥0	

No.	Item	Unit	Number of time	Quantity	Time	Days	Unit price	Sum	Details / Comments
	AV								
VI 1	AV	unit						¥0.00	
VI A	Subtotal AV							¥0.00	
VI	Total AV							¥0	

No.	Item	Unit	Number of time	Quantity	Time	Days	Unit price	Sum	Details / Comments
	Photo & Video								
	Photo & Video crew								
VII 1	Photo crew	day/person	1	1	1			¥0.00	V photo, based on standard requirements, including equipment 云摄影, 含设备, 8小时工作时间
VII A	Subtotal Photo & Video crew							¥0.00	
VII	Total Photo & Video							¥0.00	