

Project Name:		BMW 2023 HRM Workshop
Quotation Date:		December 28, 2023
Quotation Version Nr.:		
Supplier Company Information		
Company Name	康辉集团北京国际会议展览有限公司	
Contact Person	Name	SI TIAN
	Surname	LI
	Position	Project Manager
	Phone	15614419726
	Fax	
	E-mail	lisitian@cct.cn
Conference		
四城市	Total Net Price (subtotal) 净值	¥1,599,625.00
	VAT (0%/2%/3%/4%/6%/11%/13%/17%) 增值税 6%	¥95,977.50
	Total Price (>=Invoice Amount) 含税总金额	¥1,695,602.50

Instruction:

- * Please note this quotation must include all items stating in relevant proposal.
- * Please include your company letterhead in all quotation sheets.
- * Please check and make sure all calculation formulas are correct.
- * Only PDF quote is valid.
- * Final quote must be provided with signature and company chop.

Applicant: _____

Approval: _____

特别提醒

- 1 此表格计算逻辑是从总值倒推出净值，请严格按逻辑填写，确保含税总金额等于增值税/营业税加含杂费的净值。
如有四舍五入的差异，请将差异挤到净值里。
此外，您不得填写固定的含杂费的净值，增值税和营业税额。我们在这些单元格里设定了公式，请选择相应税率，这些数字将文化事业建设费只适用于提供广告服务的企业，凡不包括广告设计企业，应缴费额=计费销售额×3%
- 2 计费销售额为纳税人提供广告服务取得的全部含税价款和价外费用，减除支付给其他广告公司或广告发布者的含税广告发布费
- 3 城建税/教育费附加/本地教育费附加全国统一税率是应纳增值税/消费税/营业税之和的12%。
因此，此三费总合不得超过表格里应纳增值税/营业税额的12%。
- 4 如有任何特殊税种未列示在上述表格里，请具体表明税目和计算公式。

Special Reminder

- 1 This form's logic is calculated from Total Price to Net Price. Please follow this logic strictly to ensure that the total price equals to the VAT/BT plus net price including all surcharges. If there is any rounding difference, please put the difference. Besides, you cannot enter the fixed figure in Net Price (incl. all surcharges), VAT, BT, because we set up the formula there. Please select the tax rate and the figures will be calculated automatically.
- 2 Culture Construction Fee only applies to the advertisement industry, excluding advertisement design companies.
Culture Construction Fee = Billed sales amount x 3%
Billed sales amount is the balance of all prices including tax and ex-price charges obtained by a taxpayer from the provision of advertising services minus advertising release fees, including tax paid to other advertising companies or
- 3 The total tax rate for UMCT/ES/LES is 12% on VAT/BT/CT payable nationwide.
Therefore, please ensure that your UMCT/ES/LES total amount is less than 12% of the VAT/BT payable in this form.
- 4 if there is any special tax not included in this form, please specify the type and calculation method.

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	Total						V1,599,625.00	
No.	Item	Unit	Number of time	Quantity/Time	Days	Unit price	Sum	Detailed Work load/ Comments / Deliverables
	Agency Fees							
	Agency Fees (Preparation)							
IA 1	Account Director	pax/day	4	2	4	3,000	¥96,000	服务费
IA 2	Creative Director	pax/day	4	2	4	2,800	¥89,600	服务费
IA 3	DTP / 2 D / 3 D Designer	pax/day	1	1	1	¥6,000.00	¥6,000	主视觉及物料延展设计
IA	Sub-Total Agency Fees (Preparation)						¥191,600.00	
	Agency Fees (On site)							
I B 1	Account Director	pax/day	1	1	20	¥500	¥10,000	现场工作人员, 驻点3天, 活动期间17天
IB 2	Account Manager	pax/day	2	1	20	¥500	¥20,000	现场工作人员, 驻点3天, 活动期间17天
I B 3	Project Manager	pax/day	1	1	17	¥500	¥8,500	现场工作人员, 活动期间17天
IB 4	Pick up staff	pax/day	4	1	17	¥500	¥34,000	当地人员及接送机工作人员4人, 活动期间17天
IB	Sub-Total Agency Fees (On site)						¥72,500.00	
I	Total Agency Fees						¥264,100.00	

	Travel & Accommodation							
No.	Item	Unit	Number of time	Quantity/Time	Days	Unit price	Sum	Details / Comments
	Site Check&Onsite Event:							Transportation, hotel and air ticket, all related expense, provide list of participants
II A 1	Agency Staff working on site hotel	pax/day	1	4	19	¥500	¥33,000.00	现场工作人员住宿, 4间房, 19间夜
II A 2	Agency Staff working on site traffic	unit	1	2	6	¥1,200	¥14,400.00	现场工作人员大交通, 2人, 往返6次, 踩点
II A 3	Agency Staff working on site traffic	unit	1	4	6	¥1,500	¥36,000.00	现场工作人员大交通, 4人, 往返6次, 活动期间
II A 4	Agency Staff working on site traffic within the city	unit	1	8	20	¥100	¥16,000.00	现场工作人员市内交通8人, 20天
II A 5	Agency Staff working on site meal charges	unit	1	8	20	¥100	¥16,000.00	现场工作人员餐费8人, 20天
II A	Sub-Total Onsite Event						¥120,400.00	
II	Total Travel & Accommodation						¥120,400.00	

	Logistics & Operations							
No.	Item	Unit	Number of time	Quantity/Time	Days	Unit price	Sum	Details / Comments
	Logistics							
III A 1	Shuttle bus A	unit	4	1	2	¥20,000	¥160,000.00	会场活动接送机 (每次单趟机场考察8台, 高铁站考察8台, 小车5台)
III A 2	Shuttle bus B	unit	4	3	1	¥2,800	¥33,600.00	酒店-培训基地班车 (45座车3台全天)
III A 3	Working car_GLB	unit	4	2	3	¥1,500	¥36,000.00	活动工作用车 (GLB全天2台三天)
III A	Sub-Total Logistics						¥229,600.00	
	Materials							
III B 1	Mic cover	unit	1	8	1	¥50	¥400.00	麦克风套
III B 2	Teleprompter	unit	4	30	1	¥5	¥600.00	主持人手卡
III B 3	Name card	unit	4	80	1	¥38	¥12,000.00	胸卡&胸卡绳, 深圳170个, 南京90个, 郑州40个
III B 4	Meal voucher	unit	4	80	1	¥1	¥340.00	自助餐餐券, 深圳180张, 南京80张, 郑州80张
III B 5	KT board & banner	unit	-	-	-	¥500	¥0.00	签到拍照手举牌 (8个, 3套)
III B 6	Welcome board	unit	3	6	1	¥80	¥1,440.00	接送机牌 (机场高铁站各3个)
III B 7	bus logo	unit	4	3	4	¥50	¥2,400.00	大巴车标识牌
III B 8	Flower	unit	4	1	1	¥500	¥2,000.00	签到台桌花各一
III B 9	Welcome gift	unit	4	66	1	¥100	¥26,465.00	欢迎礼
III B 10	Souvenirs	unit	4	93	1	¥300	¥117,600.00	伴手礼
III B 11	bag	unit	4	84	1	¥40	¥13,400.00	袋子
III B 12	Cake	unit	-	-	-	¥2,000	¥0.00	生日蛋糕 (30*50cm)
III B 13	Band	unit	-	-	-	¥18,000	¥0.00	乐队(4-5人)
III B 14	system	unit	4	1	1	¥2,000	¥8,000.00	互动系统
III B 15	system	unit	-	-	-	¥100	¥0.00	互动奖品
III B 16	TV	unit	4	2	1	¥900	¥7,200.00	提词器
III B 17	pen set	unit	4	80	1	¥39	¥12,600.00	会签板、笔、水、圆珠, 以实际发生为准
III B 18	water	Unit	4	320	1	¥2	¥2,560.00	1瓶, 每场50人*4场
III B 19	Material Transportation	unit	4	1	1	¥1,750	¥7,000.00	物料运输, 预估, 以实际发生为准
III B 20	trainer	unit	-	-	-	¥23,000	¥0.00	人力资源方向讲师
III B 21	RSVP	unit	4	1	1	¥4,000	¥16,000.00	来宾信息收集、接送机信息确认、酒店住宿信息确认
III B	Sub-Total Materials						¥230,005.00	
III	Total Logistics & Operation						¥459,605.00	

	Hospitality							
No.	Item	Unit	Number of time	Quantity/Time	Days	Unit price	Sum	Details / Comments

